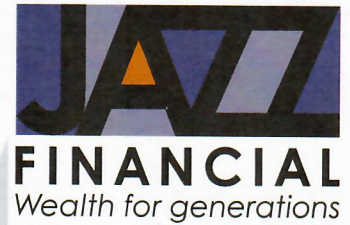


500-140 Bannatyne Ave.
Winnipeg, MB, R3B 3C5
Bus: 204.500.9734
Fax: 204.957.0073
jazzfinancial.ca

The Bob Report
Winter 2017



Dear Folks,

Thank you, thank you, thank you for your continued confidence in Val, Caitlin and I. 2016 was an amazing year for many things besides Jazz Financial. Jazz has exceeded my wildest dreams and I am in awe.

TRUMP

Mr. Trump is a brilliant marketer and strategist. To be elected with 40% of the popular vote is no fluke. He has many other characteristics, but whatever your opinion of him, the world will not end because of Mr. Trump. Enough said.

STUFF

You may receive a year end statement from Canada Life Insurance wherein the advisor listed is not Robert Watts; rest assured that this is being addressed. If you receive a Manulife Securities investment statement that shows a balance, please let us know. Robert Watts and Investia Financial Services should be universal to all your money stuff.

Your investment statements will be different this year. The new disclosure rules (CRM2) now include your rate of return and cost of advice. In our discussions over the years I have made it known your rates of return and how much you paid to get it (the M.E.R. ...management expense ratio.) If you have any questions about this, please call.

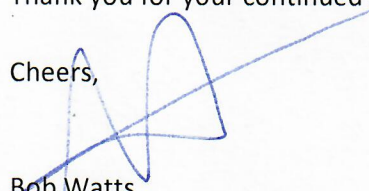
EVENTS

The Bob Watts Trio continues to swing at McNally Robinson Grant Park. Our next gig is **Saturday, February 11th, 2017** starting at 8:00 p.m.

Over the holidays, I had some opportunity for "quiet contemplation". As I reflected, I became more convinced that no matter what calamity befalls us, the world I believe in WILL survive. Despite Trump, market greed and other scary things that sometimes keep you awake at night, your long term financial success is NOT market timing – TIME IN THE MARKET does it.

Thank you for your continued confidence in our team.

Cheers,


Bob Watts
JAZZ FINANCIAL
Per: Robert G. Watts
Financial Planner
B. Comm. (Hons.) CFP RFP

INDEPENDENT • PROVEN • TRUSTED

